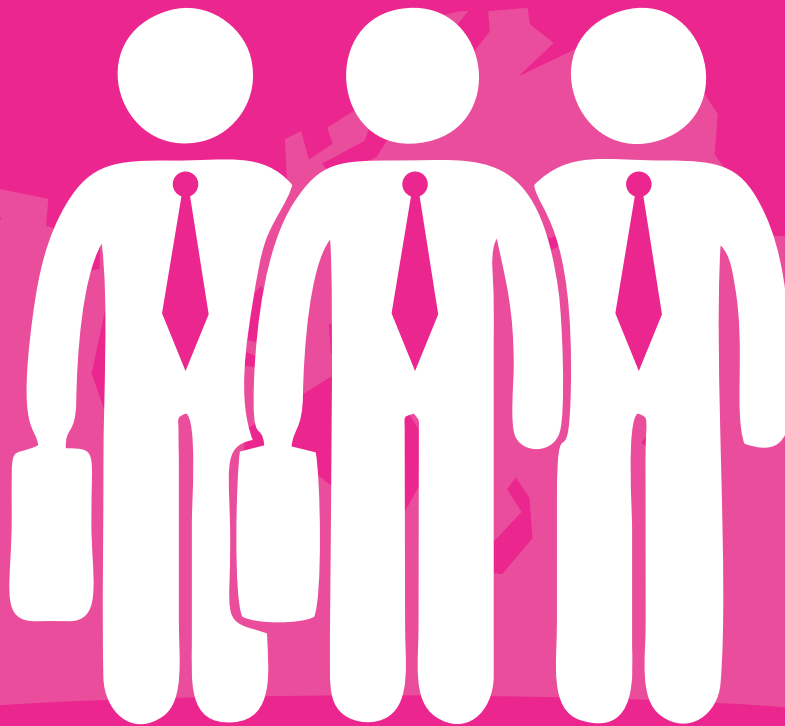


Based on Content from
Arthur F. Carmazzi

“Getting Star talent
into your company
will not solve your problems
unless your corporate culture
supports your entire
organizations success”

- Arthur F. Carmazzi -

**Best Fitting
The Best Talent**



HOW DO YOU IDENTIFY THE RIGHT CANDIDATE FOR YOUR ORGANIZATION ?

Companies spend lots of time and money to hire employees and later discover the employee that is recruited is not the best or somehow underperformed.

The cost of hiring not the right employee is costly and the process to recover the damage is costlier.



“What makes a potential employee decide to risk it all and submit false information?

Chances are that at some point, the person will be caught.

Even so, some people will do or say anything to get their dream job.

Others feel that the only way to get to the top is to fudge some facts along the way”.

SOMETIMES YOU DON'T GET WHAT YOU EXPECT

HIGHLY
QUALIFIED



HIGH
PERFORMING TEAM



POOR CULTURAL OR
MOTIVATIONAL FIT



LOW PERFORMING
TEAM



AND HIRING A WRONG "FIT" WILL CAUSE :



Low Productivity



Missed Deadlines



High Turn Over

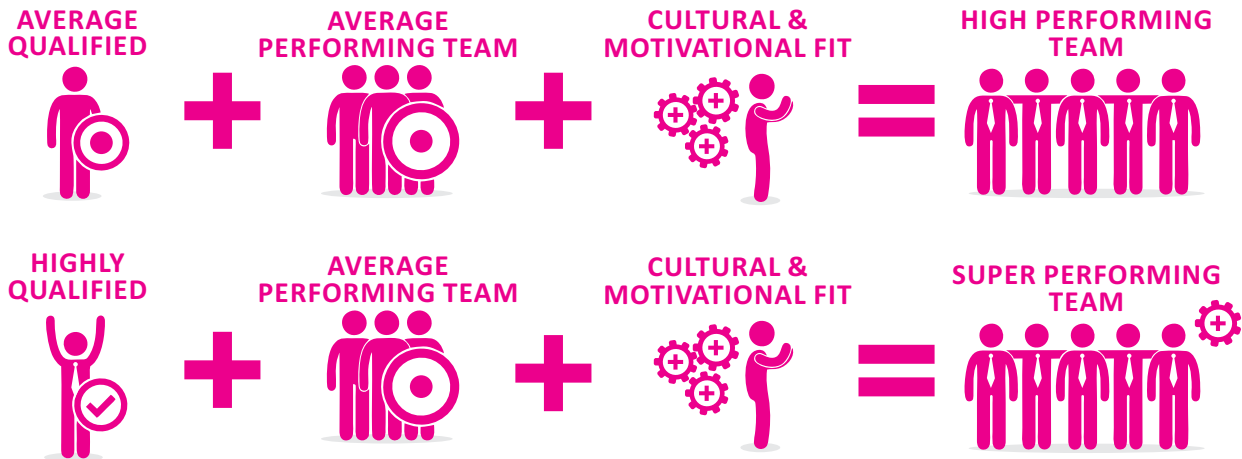


De-motivated
Team Members

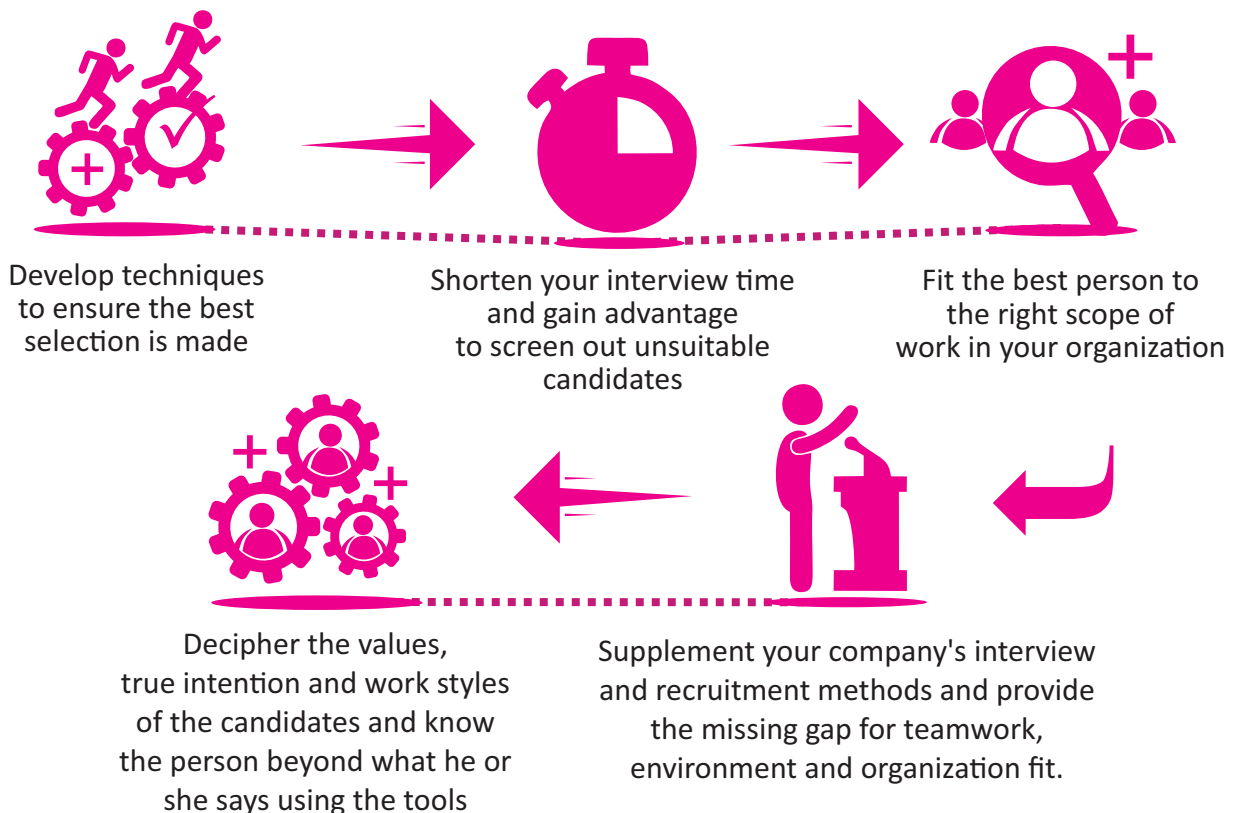


Management
Through Fear

CULTURAL & MOTIVATIONAL FIT IS A MORE IMPORTANT FACTOR TO PERFORMANCE THAN QUALIFICATIONS



BECOMING A MASTER OF THE PSYCHOLOGICAL INTERVIEW



OUTCOMES



The Art of Selecting & Matching the Best Fit Based on Understanding of Behaviours and Psychology



CLIENT SPEAK



"Arthur has far exceeded the expectations we had for this exercise. His process for developing a vision and mission seemed unorthodox but delivered more than projected. The exercise determined a clear strategic direction and unified key stakeholders to make a notable difference in the project's success. We will be using Arthur again in future projects and recommend him with high regard."

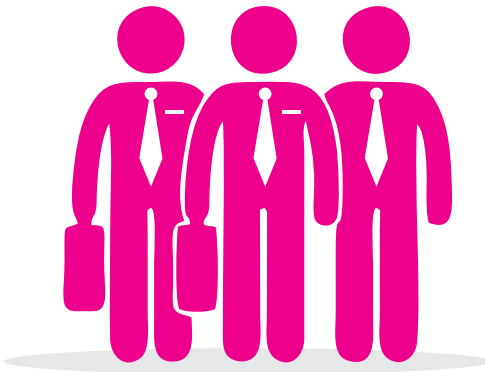
Joseph Lo
Senior Project Advisor
UNDP (United Nations Development Program)



What a wonderful experience that we have gone through, touching all approaches related to an exemplary leadership model. We are grateful to Mr. Arthur F. Carmazzi for his giving us a bright vision of a great future for our leadership, the betterment of others and the best way toward our own ultimate success in life."

Veeran Manikion
Senior Officer, E-Business,
State Bank of Mauritius Ltd

Best Fitting The Best Talent



Arthur Carmazzi Directive Communication is one of the best transformational courses I have attended. It has many practical applications and interactive exercises that scientifically illustrate how we can improve results and performance. Using this makes a big difference to motivate yourself and continue to influence the behavior of the organization. I would recommend this to anyone wanting to make a difference.

Lance Tay
Deputy CEO
John Hancock Life Assurance

Certified by :



Recommended by :



Accredited by :



Singapore • Seattle • Shanghai • Bali
Kuala Lumpur • Bangalore • Dubai